

GENERIC POULTRY ENTERPRISE BUDGET--#2

ENTERPRISE DESCRIPTION

I. RECEIPTS	Number Sale Units	Average Price/Unit	Total Value	Percent of Gross Receipts
1. Income from egg sales	-	-	-	
2. Income from spent laying hens	-	-	-	
3. Income from slaughter bird sales	-	-	-	
4. Income from laying bird sales	-	-	-	
5. Income from production bird sales	-	-	-	
6. Income from feather sales	-	-	-	
7. Income from manure sales			-	
8. Income from miscellaneous sales			-	
9. Any other income			-	
10. GROSS RECEIPTS from enterprise			\$ -	0.00%

II. VARIABLE COSTS	Price per Unit	Number of Units	Dollar Value	Percent of Feed Costs	Percent of Total Cost
A. Feed costs					
1. Forage--hay equivalent (units)	\$ -	-	\$ -		
2. Corn--corn equivalent (units)	\$ -	-	\$ -		
3. Soybean meal (44% C.P.) (units)	\$ -	-	\$ -		
4. DiCal (24% CA--18% P) (units)	\$ -	-	\$ -		
5. Trace mineral salt (units)	\$ -	-	\$ -		
6. Fish meal (units)	\$ -	-	\$ -		
7. Commercial supplement (units)	\$ -	-	\$ -		
8. Feed additives (units)	\$ -	-	\$ -		
9. Total mixed ration (units)	\$ -	-	\$ -		
	\$ -	-	\$ -		
	\$ -	-	\$ -		
	\$ -	-	\$ -		
	\$ -	-	\$ -		
	\$ -	-	\$ -		
	\$ -	-	\$ -		
	\$ -	-	\$ -		
15. Pasture cost/acre/yr. (land rent value)	\$ -	-	\$ -		
16. Total feed costs			\$ -	0.00%	0.00%

B. Poultry costs (other variable costs)	Price/Unit	No. of Units	Dollar Value	% Poul. Costs	Percent of Total Cost
1. Bedding (units)	\$ -	-	\$ -		
2. Custom hire			\$ -		
3. Insurance (non-fixed cost type)			\$ -		
4. Leases			\$ -		
5. Marketing costs			\$ -		
6. Miscellaneous			\$ -		
7. Overhead (legal, accounting, etc.)			\$ -		
8. Power & fuel (gas, oil, propane, etc.)			\$ -		
9. Processing costs (off farm costs)			\$ -		
10. Repairs & maintenance (use related)			\$ -		
11. Slaughter birds (purchased) cost			\$ -		
12. Slaughter birds (raised) value			\$ -		
13. Supplies (leg bands, containers, etc.)			\$ -		
14. Trucking costs (variable costs only)			\$ -		
15. Utilities (electric, telephone, etc.)			\$ -		

16. Veterinarian and medicine	\$	-	
17. Total cash poultry costs	\$	-	0.00%
18. Interest (on operating costs)	\$	-	
19. TOTAL VARIABLE COSTS	\$	-	

III. FIXED COSTS	Investment	%CRC+RTI	CRC+RTI Chrg.	No. Years	Percent of Fixed Cost
1. Permanent buildings (CRC) & (RTI)	\$ -	0.000%	\$ -	0.000	
2. Portable buildings (CRC) & (RTI)	\$ -	0.000%	\$ -	0.000	
3. Equipment (CRC) & (RTI)	\$ -	0.000%	\$ -	0.000	
4. Processing buildings (CRC) & (RTI)	\$ -	0.000%	\$ -	0.000	
5. Processing equipment (CRC) & (RTI)	\$ -	0.000%	\$ -	0.000	
6. Purchased capital birds (CRC) & (TI)	\$ -	0.000%	\$ -	0.000	
7. Raised capital birds (CRC+TI)	\$ -	0.000%	\$ -	0.000	
8. TOTAL FIXED COSTS	\$ -		\$ -		0.00%
9. Fixed cost as a percent of total cost					

IV. LABOR & MANAGEMENT COSTS	Labor Units	Rate/Unit	Total Labor	% of Labor and Mgt. Costs	Percent of Total Cost
1. Paid production labor cost	-	\$ -	\$ -		
2. Paid processing labor cost	-	\$ -	\$ -		
3. Paid marketing labor cost	-	\$ -	\$ -		
4. Unpaid production labor value	-	\$ -	\$ -		
5. Unpaid processing labor value	-	\$ -	\$ -		
6. Unpaid marketing labor value	-	\$ -	\$ -		
7. Total labor charges (paid and unpaid)	-		\$ -	#DIV/0!	#DIV/0!
8. Imputed management charge (%) & (\$)		0%	\$ -	#DIV/0!	#DIV/0!
9. Total labor & management costs (7+8)			\$ -	#DIV/0!	#DIV/0!

V. TOTAL COST (excluding a management charge)	\$	-	
TOTAL COST (including a management charge)			-

VI. RETURNS	Returns per Laying Bird	Returns per Dozen Eggs	Returns/Bird Started	Returns per Pound Sold	Total Amount
1. Gross receipts					\$ -
2. Minus feed costs					\$ -
3. Returns over feed costs (3 = 1 - 2)	#VALUE!	#VALUE!	#VALUE!	#VALUE!	\$ -
4. Minus other variable costs					\$ -
5. Returns above all var.costs (5 = 3 - 4)	#VALUE!	#VALUE!	#VALUE!	#VALUE!	\$ -
6. Minus fixed costs					\$ -
7. Returns to labor & mgt. (7 = 5 - 6)	#VALUE!	#VALUE!	#VALUE!	#VALUE!	\$ -
8. Minus labor charges					\$ -
9. Returns to management (9 = 7 - 8)	#VALUE!	#VALUE!	#VALUE!	#VALUE!	\$ -

INPUT for GENERIC POULTRY ENTERPRISE BUDGET

ASSUMPTIONS TO BE USED IN THE BUDGET

SUGGESTIONS FOR ENTERING DATA

Description of Enterprise

Enter a detailed description of the enterprise

Capital Items

NOTE: Capital birds are either laying or production birds, but not slaughter birds.

Building investment--permanent	\$		Enter as a \$ whole number	Enter total beginning value
Building investment--portable	\$		Enter as a \$ whole number	Enter total beginning value
Equipment investment	\$		Enter as a \$ whole number	Enter total beginning value

Building investment--processing	\$	Enter as a \$ whole number	Enter total beginning value
Equipment investment--processing	\$	Enter as a \$ whole number	Enter total beginning value
Cost/bird of purchased production bird	\$	Purchase cost per bird of production (laying or breeding) birds	
Number of purchased production birds		Enter number of production (laying or breeding) birds purchased	
Market value of raised production bird	\$	Market value per bird of raised production (breeding or laying) birds	
Number of raised production birds		Enter number of production (laying or production) birds raised	
Ending number of purchased capital birds		Enter no. of purchased capital birds remaining at end of budget period	
Ending number of raised capital birds		Enter no. of raised capital birds remaining at end of budget period	
Time period of budget (in years)		Enter as a decimal value e.g. 1 year & 3 months = 1.25 years	
Read the "Time period of the enterprise budget" in the "Making Input Entries Into the Budget"			
% calculated capital bird death loss		This is the calculated death loss percentage for all capital birds	

Physical Information--Non-capital Birds

Cost/bird of purchased slaughter bird	\$	Weight/bird	Purchase cost/bird of slaughter bird e.g.chicks put on feed.
Number of purchased slaughter birds			Enter no. & wght. of purch. birds e.g.chicks or poults.
Market value of raised slaughter birds	\$	Weight/bird	Market value/bird of raised slaughter birds put on feed.
Number of raised slaughter birds			Enter no. & weight of slaughter birds raised put on feed.
Ending number of purch. slaughter birds			Enter the number of non-capital birds sold, consumed or in inventory
Ending number of raised slaughter birds			Enter the number of non-capital birds sold, consumed or in inventory
Avg. weight of all slaughter birds sold			Enter the per bird weight of the birds sold or consumed or in inventory.
% calculated non-capital bird death loss			This is a calculated death loss percentage for non-capital birds

Feed Costs (BIPP - EIS)

	Price/Unit	No. of Units	Suggestions for Entering Expense Items
Forage--hay equivalent (units)			Enter price per unit and physical amount
Corn--corn equivalent (units)			Enter price per unit and physical amount
Soybean meal (44% C.P.) (units)			Enter price per unit and physical amount
DiCal (24% CA--18% P) (units)			Enter price per unit and physical amount
Trace mineral salt (units)			Enter price per unit and physical amount
Fish meal (units)			Enter price per unit and physical amount
Commercial supplement (units)			Enter price per unit and physical amount
Feed additives (units)			Enter price per unit and physical amount
Total mixed ration (units)			Specify Line Suggestions
			On the "specify" lines enter the feed component you are using in Column A.
			Then enter the "price per unit" and the "physical amount" in the appropriate columns C and D.
Pasture cost/acre/year (land rent value)			Enter per acre land rental value in Col. B and total number of acres in Col. C.

Income Items

	Price/Unit	Phy. Amt.	Suggestions for Entering Income Items
Income from egg sales			In Column B enter the unit price of the item sold and in Column C enter the physical amount of the item sold.
Income from spent laying hens			
Income from slaughter bird sales		-	Total weight of slaughter bird sales is a calculated number!
Income from laying bird sales			Enter total laying bird sales. Price per bird & no. of birds
Income from production bird sales			Enter total breeder/production bird sales. Price/ bird and no.
Income from feather sales			Enter total receipts from feather sales.
Income from manure sales			Enter total receipts from manure sales.
Income from miscellaneous sales			Enter total receipts from "miscellaneous sales" and from "other sales"
Income from any other sales			as a dollar amount on these two lines.

Labor Information

Hired labor (production labor hours)		Enter the total paid production labor hours used in the enterprise.
Cost per hour for hired production labor		Enter the total per hour cost of wages & fringes for paid production labor.
Hired labor (processing labor hours)		Enter the total paid processing labor hours used in the enterprise.
Cost per hour for hired processing labor		Enter the total per hour cost of wages & fringes for paid processing labor.
Hired labor (marketing labor hours)		Enter the total paid marketing labor hours used in the enterprise.

Cost per hour for hired marketing labor	Enter the total per hour cost of wages & fringes for paid marketing labor.
Unpaid production labor (labor hours)	Enter the total unpaid production labor hours used in the enterprise.
Unpaid production labor charge per hour	Enter the per hour labor charge for unpaid production labor.
Unpaid processing labor (labor hours)	Enter the total unpaid processing labor hours used in the enterprise.
Unpaid processing labor chrg. (per hour)	Enter the per hour labor charge for unpaid processing labor.
Unpaid marketing labor (labor hours)	Enter the total unpaid marketing labor hours used in the enterprise.
Unpaid marketing labor chrg. (per hour)	Enter the per hour labor charge for unpaid marketing labor.
% Unpaid or paid management charge %	Enter a percent of the gross receipts as a management charge.

Other Operating Expenses

Bedding (units)	Enter physical units (e. g. lbs., tons, kilos etc.) of bedding used.
Bedding (price per unit)	Enter cost per unit of bedding
Custom hire	Enter total expense for budget p e.g. hired machine work
Insurance (non-fixed cost type)	Enter total expense for budget period e.g. liability insurance
Leases	Enter total expense for budget period e.g. land & building rents.
Marketing costs	Enter total expense for budget period.
Miscellaneous	Enter total expense for budget period.
Overhead (legal, accounting, etc.)	Enter total expense for budget period.
Power & fuel (include lubrication)	Enter total expense for budget period e.g. gas, oil, propane, etc.
Processing costs--off farm custom cost	Enter total expense for budget period e.g. cost of off farm processing
Repairs & maintenance (use related)	Enter total expense for budget period. Use related non-fixed cost repairs.
Slaughter birds purchased	\$ - This is a calculated number! Do not enter a number here.
Supplies (leg bands, egg cartons, etc.)	Enter total expense for budget period.
Hired hauling and trucking	Enter total expense for budget period.
Utilities (electricity, telephone, etc.)	Enter total expense for budget period e.g. electricity, telephone, etc.
Veterinarian and medicine	Enter total expense for budget period.
Interest rate charge on non-fixed items %	Enter as a whole number. For non-fixed cost items only. See directions.

WORKSHEET FOR THE CALCULATION OF THE CRC (Capital Recovery Charge) & RTI (Repairs, Taxes, Insurance)

Item	Beginning Value	Salvage Value	Years of Life	Interest Rate Charged	Salvage Value Interest Rate
Production permanent buildings	\$ -				
Portable production buildings	\$ -				
Production equipment	\$ -				
Processing buildings	\$ -				
Processing equipment	\$ -				
Purchased capital poultry (breed. & lay.)	\$ -				
Raised capital poultry (breeding & lay.)	\$ -				
Percent Non-Use Related Repairs	Percent Insurance	Percent Prop.Taxes	Percent CR Factor	Percent CR Charge	Percent CRC + RTI
(Enter as a % of beginning asset value)					
			0.0%	0.0%	0.00%
			0.0%	0.0%	0.00%
			0.0%	0.0%	0.00%
			0.0%	0.0%	0.00%
			0.0%	0.0%	0.00%
Enter this value in vet & medicine above			0.0%	0.0%	0.00%
Enter this value in vet & medicine above			0.0%	0.0%	0.00%

FOOTNOTES TO BUDGET

Information to be entered by the user to help explain the above budget.

(BIPP - EIS) = Disappearance or (Beginning Inventory + Production + Purchases) - (Ending Inventory + Sales) = Disappearance